



The State Bar of California

California Solo & Small Firm Summit

June 19 – 21, 2014

Newport Beach Marriott Hotel & Spa

The Summit is **THE** Event of the Year for California's Solo and Small Firm Practitioners and Office Staff! Expand Your **NETWORK** Knowledge and Skills, and **LEARN** Key Approaches to **BUILD** a Successful Client Referral Network. Take away Strategic **SOLUTIONS** for the Practice of Law and the **MANAGEMENT** of Your Legal Business. The Summit features **POWER** Networking Events, Legal **EDUCATION** Classes, Business Management Courses, and More—all Designed to Promote a **THRIVING** Law Practice.

A graphic illustration in the bottom left corner shows a series of hands reaching out and connecting, symbolizing networking. Above the hands, several stylized human figures are shown in various poses, some standing and some appearing to be in motion, representing a community or network of professionals.

Connections

www.calbar.org/solosummit



The State Bar of California

This is not your ordinary weekend CLE program!

Why You Should Join Us!

The Summit content is geared to California attorneys who are in a solo or small firm practice. One low registration fee gives full choice among more than 30 workshops and programs, and much more!

Earn up to 10 hours of MCLE credit.

Get credit in *Legal Ethics*. Select courses also offer legal specialization credit.

Enjoy 2 days continental breakfast and lunch, and Thursday welcome reception (included in registration fee).

Receive a USB drive containing a set of comprehensive materials providing up-to-date information on the new issues and trends in the law.

Visit with vendors exhibiting products and services tailored to Solo & Small Firm Practitioners.

Have your learning environment serve as the perfect summer getaway for you, your family and friends.

Register Online at www.calbar.org/solosummit

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The State Bar of California is a State Bar of California approved MCLE provider.



Come prepared to take away workable strategies to manage your office, build a client referral network, and stay on top of key developments in various substantive areas of law.

SCHEDULE AT A GLANCE

Thursday, June 19, 2014

11:30 am	General Session & Lunch
1:15 pm	Concurrent Workshops
5:00 pm	General Session & Daily Wrap-Up
6:00 pm	Vendor Reception
All Day	Exhibits Open

Friday, June 20, 2014

8:30 am	General Session & Continental Breakfast
10:15 am	Concurrent Workshops
11:30 am	Lunch Program
1:15 pm	Substantive Law Seminars
5:00 pm	End of Day – Evening on Your Own
All Day	Exhibits Open

Saturday, June 21, 2014

7:15 am	Continental Breakfast Program
8:30 am	Concurrent Workshops
12:00 noon	End of Day – Time to Enjoy the Local Area

California Solo & Small Firm Partners



THOMSON REUTERS™





Thursday, June 19, 2014
11:30 AM - 1:00 PM

**(1) Opening General Session and Lunch:
Building A Lifestyle Law Firm®: How To
Get More Referrals And Increase Your
Revenues**

Too many attorneys struggle year after year trying to build a financially successful law firm. In this dynamic session we will discuss best practices and case studies of how to move from a good 6-figure income to breaking the 7-figure barrier and cover specific strategies to rapidly increase your referrals from current and former clients and other professionals.

MCLE: Not for MCLE Credit
Speaker: Stephen Fairley

Thursday, June 19, 2014
1:15 PM - 2:15 PM

**(2) Mistakes Lawyers Make When They're
Desperate for Business**

This program will address the hazards of being too eager to accept new client engagements, including taking on conflicted representations, accepting assignments out of the attorney's practice area, having inadequate resources to handle new matters and ignoring "problem clients." The presenters will suggest ways to anticipate and deal with these issues from a risk management perspective.

MCLE: 1.0 Hour Ethics
Speaker: Glen Olson; Suzanne Badawi

**(3) Business Practicalities That Get Small
Legal Practices Into Trouble**

This presentation will address some common actions attorneys take and fail to take that can get them into difficulties early in the development of their practice. Topics will include office location

and set up, staffing, billing practices, practice areas, client relationships and business development.

MCLE: 1.0 Hour General
Speaker: Dennis McCue

**4) The Paperless Office: Using Technology
to Make Your Office More Efficient and
Mobile**

Content will provide attendees with a practical, step-by-step guide on how to convert their office to a digital environment where everything is kept in digital form. Content will also include various efficient approaches to access those files remotely, and other efficiencies created by the digitizing of all documents in the office. Topic matter will include security measures to assure confidentiality and access in this digital environment. Content is intended primarily for those attorneys who have not yet converted their offices into a 100% digital environment.

MCLE: 1.0 Hour General
Speakers: Neil Pedersen; Teresa A. McQueen

Thursday, June 19, 2014
2:30 PM - 3:30 PM

**(5) Complex Issues with the Attorney-Client
Privilege**

This panel will explore the intricacies of the attorney-client privilege and the more complicated issues that arise relating to it. When must you assert the privilege on behalf of a client? What constitutes waiver? What if your client lacks capacity to evaluate whether to waive? Who holds the privilege for a dissolved corporation or a deceased client?

MCLE: 1.0 Hour Ethics
Speakers: Alison P. Buchanan; Suzanne Burke Spencer; William K. Mills; Richard T. Egger



(6) The Business of Law

This presentation will address how to run a small law firm or solo practice as a business. Specifically, the organization of the business as well as firm culture, mission statements, marketing, networking, financial internal processes, and all other aspects of running a small business. It will also address many of the traps and business pitfalls many lawyers overlook or fail to consider when running their practice.

MCLE: 1.0 Hour General

Speakers: Jason Cohn; Saar Swartzon

(7) The Life Cycle of Insurance: What Do You Need and When Do You Need It

Join us for a discussion of how to mitigate against risk through various stages of your life. Does your auto liability policy cover a contractor who gets into an accident driving to Court? Does your disability policy cover you if you can't work as a lawyer but can teach? What are some options for keeping your life insurance premiums level as you age? The session will detail how to insure against these losses and more at all stages of your career.

MCLE: 1.0 Hour General

Speakers: Margie Lariviere; Demián Oksenendler

Thursday, June 19, 2014
3:45 PM - 4:45 PM

(8) Dealing with Difficult Clients While Maintaining Your Professional Responsibility

Panelists discuss common ethics issues that arise when dealing with demanding or difficult clients. The panel will also address challenging client circumstances and will explore ways for you to ensure that you satisfy your ethical obligations.

MCLE: 1.0 Hour Ethics

Speaker: Wendy Wen Yun Chang; Jennifer A. Becker; David M. Majchrzak; Robert A. Simon

(9) Honing Your Client Intake Skills to Avoid Practice Challenges

Through use of several video clips of mock intake interviews, the discussion will focus on identifying some of the most common causes of attorney-client discord at the intake phase and how to deal with those issues before the problems arise. Included in the discussion will be substantive discussions of recognizing and adjusting unreasonable client expectations, identification of certain client characteristics that can lead to problems, and how to address those issues early. This content will especially help attorneys who have not engaged in significant intake meetings, but will be relevant and interesting to even the grizzled veteran of intake decisions.

MCLE: 1.0 Hour General

Speakers: Neil Pedersen; Teresa A. McQueen

(10) Employment/Independent Contractor Distinctions: Help Clients (And Your Firm) Minimize Liability

Often, employers prefer to designate workers as independent contractors. Whether a worker is an employee or an independent contractor is determined by various act-based tests. Our presenters will update you on the current lay of the land in this area of law and will provide guidance on how to minimize risk amidst this seemingly unpredictable environment.

MCLE: 1.0 Hour General

Speaker: Douglas M. Wade

Thursday, June 19, 2014
5:00 PM - 6:00 PM

(11) General Session and Wrap Up: How To Double Your Revenues By Fixing Your Intake & Lead Conversion System

One of the easiest ways to double your revenues is to follow best practices in your intake process and fix your follow up! You will learn the 5 biggest mistakes attorneys make in their intake and over 15 best practices you must follow if you want to convert



more prospects into paying clients. When you leave this revolutionary session, you will never look at your intake the same way again!

MCLE: Not for MCLE Credit
Speaker: Stephen Fairley

Thursday, June 19, 2014
6:00 PM - 7:00 PM

(12) Wine and Cheese Reception

Connections – meet and learn from your peers during the Summit’s opening night networking event. Visit with vendors ready to showcase products and services geared especially for solo and small firm practitioners. Serving wine and cheese to jump start your event in Newport Beach.

Friday, June 20, 2014
8:30 AM - 10:00 AM

(13) Continental Breakfast and General Session: How to Use the Power of Social Media to Drive Highly Qualified Leads to Your Law Firm

Social media is one of the fastest growing tools for lead generation for lawyers, but many attorneys have tried it without success. We will uncover the secrets top attorneys are using to get more leads and referrals from Facebook and LinkedIn. You can’t afford to miss this session!

MCLE: Not for MCLE Credit
Speaker: Stephen Fairley

Friday, June 20, 2014
10:15 AM - 11:15 AM

(14) Client Trust Accounting Fundamentals

A presentation on the ethical responsibilities an attorney must be aware of when dealing with client funds, including a discussion of client trust accounts, relevant Rules of Professional Conduct and significant case law. The goal of the presentation is to offer information with a view towards avoiding problems handling client funds.

MCLE: 1.0 Hour Ethics
Speaker: Riza Sitton

(15) Health Care Reform for Solo and Small Firms

This session will cover the latest developments on provisions of the Affordable Care Act (ACA) that impact solo and small firms including: the Individual Mandate, Small Business Health Care Premium Tax Credit, The Small Business Health Options Program (SHOP) and new reporting and disclosure requirements that impact all employers regardless of size. We will also discuss how the success or failure of the Individual Mandate of ACA may impact the insurance market.

MCLE: 1.0 Hour General
Speaker: Ruben Reyes

(16) Ten Things a Small Firm Owner Should Never Do

Attorneys will learn why and how to avoid huge time and money wasters in their practice. From how to efficiently handle telephone calls, to avoiding requests for free legal advice, to billings, bookkeeping and cash flow maintenance.

MCLE: 1.0 Hour General
Speaker: Frank T. Lockwood

Friday, June 20, 2014
11:30 AM - 1:00 PM

(17) Friday Lunch Program: Junior Associate to Senior Partner: Confidentiality, Privacy and Technology Governance

Generally speaking, senior attorneys tend to be intimidated by technology. On the other hand, junior attorneys tend not to be intimidated enough! This program strikes the balance and answers the burning question, “Am I doing enough to protect the privacy and confidentiality of both my practice and my client information?”

MCLE: 1.0 Hour Ethics
Speaker: Perry Segal



Friday, June 20, 2014
1:15 PM - 2:15 PM

(18) Top 10 Tips and Traps of Managing Employees OR What You Don't Know Can Hurt You

This program provides solo practitioners and small firms with up to date practice advice on personnel matters: from hiring your first employee, retaining contract staff, and compliance with the regulations pertaining to personnel/human resource matters.

MCLE: 1.0 Hour General
Speaker: Cynthia Elkins

(19) Litigated to Death: How to Sue and Defend the Dead

It is increasingly likely a party will die during litigation. This program will educate the general litigator and probate attorney alike about procedures, deadlines, and traps for the unwary in proceeding with such litigation.

MCLE: 1.0 Hour General
Legal Specialization: 1 Hour Estate Planning, Trust and Probate Law
Speakers: Daniel B. Herbert; Julia C. McBride

(20) Anatomy of Personal Injury Case

This presentation will deal with the process of how a personal injury case works from screening potential clients all the way to litigating a case, and is targeted for those interested in the field but not familiar with it. The presentation will also address many of the dangers of taking on personal injury matters for the unwary and unfamiliar practitioner.

MCLE: 1.0 Hour General
Speakers: Jason Cohn; Saar Swartzon

Friday, June 20, 2014
2:30 PM - 3:30 PM

(21) All About Child and Spousal Support - Establishing, Modifying and Terminating

A 'how-to' analysis on obtaining and defending against requests for child and spousal support orders, whether pendente lite, long-term (at trial) or post judgment (modifying/terminating). The statutory and case-law framework for support will be discussed as well as thinking creatively about the topic. Covered topics will include imputation, cohabitation, "income available for support" and Ostler/Smith orders.

MCLE: 1.0 Hour General
Legal Specialization: 1.0 Hour Family Law
Speakers: Mark Ressa; John Hodgson

(22) Professional Responsibility Traps for the Unwary Solo and Small Firm Practitioner

An overview of Professional Responsibility and Risk Management tips focused upon solo and small firm practitioners.

MCLE: 1.0 Hour Ethics
Speaker: Robert Hawley

(23) Tax Problems Facing Small Businesses

This program will address the tax problems that can face small businesses, including lack of adequate record keeping, the tax implications of the choice of entity in which to do business, sales tax, employment tax and property tax issues and how to advise your client to minimize their tax problems.

MCLE: 1.0 Hour General
Legal Specialization: 1 Hour Taxation Law
Speakers: LaVonne Lawson; Richard Cole



Friday, June 20, 2014
3:45 PM - 5:00 PM

(24) General Session and Wrap Up: Content Marketing and Blogging for Lawyers: How to Position Yourself as an Industry Thought Leader

With the recent changes to Google, it is virtually impossible to rank high without adding content to your website and having a strong social media presence. You will learn how to use blogging to position yourself as the “go to expert” and thought leader, how much content you really need to produce in order to get leads, and ways to use Google+ and our proven Social Media Blueprint to distribute your content to targeted groups of prospects.

MCLE: Not for MCLE Credit
Speaker: Stephen Fairley

Saturday, June 21, 2014
7:15 AM - 8:15 AM

(25) Continental Breakfast and General Session: The Forecast Calls For Clouds: How to Ethically Use the Cloud

The Forecast Calls For Clouds: How to Ethically Use the Cloud

This program will cover a brief overview of what the cloud really is and an in depth discussion about how to use the cloud ethically. The cloud is a very safe place to work, most of the time even safer than anything any solo or small firm could do on their own. Learn to ask the right questions when you’re looking for a cloud provider in order to ensure you are complying with ethic requirements.

MCLE: 1.0 Hour Legal Ethics
Speaker: Matt Spiegel

Saturday, June 21, 2014
8:30 AM - 9:30 AM

(26) Trust Administration 101

Introduction to Administering a Revocable Living Trust after the Settlor dies. The program will outline the basics of post death administration of a small to medium size trust.

MCLE: 1.0 Hour General
Legal Specialization: 1 Hour Estate Planning, Trust and Probate Law
Speaker: Jana Ellerman

(27) Criminal Law 101: Maneuvering Around the Court With Your First Case

This is a basic introduction to handling your first criminal law case from arraignment, bail review, settlement conferences, motions to trial.

MCLE: 1.0 Hour General
Legal Specialization: 1.0 Hour Criminal Law
Speakers: Robyn Chew; Hon. Darrell Mavis; Terry Wiley

(28) Introduction to and Recent Developments in IP Law

Primarily focused on introduction to types of IP and developments in patents, trademarks, copyright, trade secrets and internet law. Program mainly aims at non-IP practitioners, but includes some material that may be of interest to IP practitioners as well.

MCLE: 1.0 Hour General
Speaker: Glenn E. Von Tersch

Saturday, June 21, 2014
9:45 AM - 10:45 AM

(29) Social Media Evidence: How to Obtain, Use and Present Evidence Ethically

Attendees will learn how to use social media (such as LinkedIn and Facebook) as an informal discovery process, how to use the evidence gathered at



depositions and trial and when their tactics may constitute a violation of the Rules of Professional Conduct.

MCLE: 1.0 Hour Ethics
Speaker: Marissa Lyftogt

(30) Introduction of Evidence in Court: Exhibits, Foundation and Other Evidentiary Issues

This is a basic seminar on how to introduce evidence in court, how to make objections to evidence which is improper and other issues that may take place during court proceedings in your case.

MCLE: 1.0 Hour General
Legal Specialization: 1.0 Hour Criminal Law
Speakers: Hon. Beverly Bourne; Allen Yochelson

(31) The Year In Review: An Overview of Recent Employment Law Cases

A distinguished defense employment attorney, Anthony J. Oncidi, and a prominent plaintiff employment lawyer, Andrew H. Friedman, will reprise their annual update on the latest and greatest employment law cases highlighting those cases that are of most importance to the employment practitioner whether plaintiff, defense or neutral.

MCLE: 1.0 Hour General
Speakers: Anthony J. Oncidi; Andrew H. Friedman

Saturday, June 21, 2014
11:00 AM - 12:00 PM

(32) Leveraging Technology to Beat the Big Guys in the Discovery Game

Panel presentation of the rules and new technologies pertaining to ESI (electronically stored information) that will level the playing field to allow a solo or small firm attorney to “go toe-to-toe” with a large law firm throughout the discovery process – even during the most complex and voluminous litigation.

The speakers discuss cutting edge litigation technology advancements which translate to cost savings and more streamlined management of electronically stored information.

New technology trends discussed include computer assisted review, analytics, the latest trends with computer forensics and automating litigation hold policies among others.

MCLE: 1.0 Hour Ethics
Speakers: Alex Lubarsky; Perry Segal

(33) Trial Publicity: Beyond the Headlines, What Can You Ethically Say About Your Big Case?

This presentation will cover permissible statements in and out of the courtroom, on and offline, and the ethical recourse you may have in responding to unfair adverse publicity. It will cover gag orders, due process issues, California Rules of Professional Conduct, ABA Model Rules, and relevant ethics opinions. In addition to covering applicable legal and ethical rules, this program will also address the practical reality of how ethical dilemmas involving trial publicity commonly arise, how to see them coming, and how they can be addressed.

MCLE: 1.0 Hour Ethics
Legal Specialization: 1.0 Hour Criminal Law
Speakers: Wendy Patrick; Michael Begovich

(34) Bankruptcy and Dissolution

This program will examine the intersection of bankruptcy and family law.

MCLE: 1.0 Hour General
Legal Specialization: 1 Hour Bankruptcy Law; 1 Hour Family Law
Speaker: Radmilla Fulton



SIGN
ME UP!

REGISTRATION FORM

USE A SEPARATE FORM FOR EACH REGISTRANT

DEADLINE: JUNE 13, 2014

*For advance registration, complete this Registration Form and the Course Selector on the reverse side.
Keep a photocopy for your records and mail or fax this form before the **June 13** deadline.
Fees Increase After June 13*

REGISTER

For registration information call (415) 538-2508.

ONLINE AT: www.calbar.org/solosummit

BY FAX: (415) 538-2368

*Registrations with credit card payments only.
If advance registration form is faxed, do not
mail the original form. Fax registrations
cannot be confirmed by telephone, but you will
receive an email confirmation.*

BY MAIL: Program Registrations/Solo Summit
The State Bar of California
180 Howard Street, San Francisco CA 94105



Special Needs or Assistance Call (415) 538-2242

CA State Bar Number _____

Email (required) _____

Name _____

Firm _____

Address _____

City/State/Zip _____

Phone _____

Non-Lawyer Spouse/Guest Name _____

If your spouse/guest is not an attorney, registration is complimentary. If your spouse/guest is an attorney he or she must complete a separate form and pay the registration fee.

- Your contact information may be released to other attendees/sponsors/exhibitors. Check here if you do not want your contact information released.

GROUP DISCOUNT

SAVE when you send multiple staff from the same office. Register two or more people and receive \$25 off the pre-registration fee for each registrant. Everyone in the "group" must register at the same time to qualify. Call (415) 538-2508 for further information. Not available for online registration.

REGISTRATION FEE

Registration fee includes admission to education programs, program materials, continental breakfast (Friday/Saturday) and lunch (Thursday/Friday).

The State Bar of California is a State Bar of California approved MCLE Provider.

	Registration Fee if Received by June 13	Fee if Received After June 13 and On-site
<input type="radio"/> Attorney	\$375	\$475
<input type="radio"/> Paralegal and other non-attorney legal professional	\$300	\$400

REGISTRATION PAYMENT

Registration fees may be paid by check, VISA or MasterCard (no other credit cards will be accepted.) Make checks payable to The State Bar of California.

Total Amount Enclosed
or to be Charged for Registration Fees \$ _____
 My check is enclosed OR Charge my VISA or MasterCard
Select one VISA MasterCard

Account Number _____

Exp Date _____

Cardholder's Name _____

Cardholder's Signature _____

REFUNDS/CANCELLATIONS

Registration and/or ticket refund requests **MUST BE IN WRITING AND BE RECEIVED BY THE STATE BAR** by June 13, 2014, and are subject to a \$50 service charge. Refunds are not available after June 13.



COURSE SELECTOR

Your Name _____ Bar # _____

Use this form to select the events and education courses that you plan to attend. Keep a copy for your records.

Thursday, June 19, 2014

11:30 AM - 1:00 PM

- [1] Opening General Session and Lunch: Building A Lifestyle Law Firm®: How To Get More Referrals And Increase Your Revenues

1:15 PM - 2:15 PM (Choose One)

- [2] Mistakes Lawyers Make When They're Desperate for Business
- [3] Honing Your Client Intake Skills to Avoid Practice Challenges
- [4] The Paperless Office: Using Technology to Make Your Office More Efficient and Mobile

2:30 PM - 3:30 PM (Choose One)

- [5] Complex Issues with the Attorney-Client Privilege
- [6] The Business of Law
- [7] The Life Cycle of Insurance: What Do You Need and When Do You Need It

3:45 PM - 4:45 PM (Choose One)

- [8] Dealing with Difficult Clients While Maintaining Your Professional Responsibility
- [9] Business Practicalities That Get Small Legal Practices Into Trouble
- [10] Employment/Independent Contractor Distinctions: Help Clients (And Your Firm) Minimize Liability

5:00 PM - 6:00 PM

- [11] General Session and Wrap Up: How To Double Your Revenues By Fixing Your Intake and Lead Conversion System

6:00 PM - 7:00 PM

- [12] Wine and Cheese Reception

Friday, June 20, 2014

8:30 AM - 10:00 AM

- [13] Continental Breakfast & General Session: How to Use the Power of Social Media to Drive Highly Qualified Leads to Your Law Firm

10:15 AM - 11:15 AM (Choose One)

- [14] Client Trust Accounting Fundamentals
- [15] Health Care Reform for Solo and Small Firms
- [16] Ten Things a Small Firm Owner Should Never Do

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1:15 PM - 2:15 PM (Choose One)

- [18] Top 10 Tips and Traps of Managing Employees OR What You Don't Know Can Hurt You

- [19] Litigated to Death: How to Sue and Defend the Dead
- [20] Anatomy of Personal Injury Case

2:30 PM - 3:30 PM (Choose One)

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8:30 AM - 9:30 AM (Choose One)

- [26] Trust Administration 101
- [27] Criminal Law 101: Maneuvering Around the Court With Your First Case
- [28] Introduction to and Recent Developments in IP Law

9:45 AM - 10:45 AM (Choose One)

- [29] Social Media Evidence: How to Obtain, Use and Present Evidence Ethically

- [30] Introduction of Evidence in Court: Exhibits, Foundation and Other Evidentiary Issues
- [31] The Year In Review: An Overview of Recent Employment Law Cases

11:00 AM - 12:00 PM (Choose One)

- [32] Leveraging Technology to Beat the Big Guys in the Discovery Game
- [33] Trial Publicity: Beyond the Headlines, What Can You Ethically Say About Your Big Case?
- [34] Bankruptcy and Dissolution



GENERAL INFORMATION & HOTEL RESERVATIONS

Newport Beach is a beautiful and convenient destination for the 2014 California Solo & Small Firm Summit. We can plan an exceptional educational program for you in a destination with many fun, local attractions for the family and friends who may be joining you.

KEY DEADLINES

May 28 Hotel Reservation Deadline
June 13 Pre-registration Deadline
Fees Increase After June 13

GETTING THERE AND PARKING

The Newport Beach Marriott Hotel & Spa is located in beautiful Newport Beach. Discover unparalleled beauty and relaxing luxury at the Newport Beach Marriott Hotel and Spa. Near our hotel in Newport Beach, you'll find championship golf, colorful attractions, and world-class shopping. Indulge in the classic Southern California lifestyle at this one-of-a-kind Newport Beach Hotel and Spa. Nearby airport is John Wayne Airport-Orange County - SNA

Discounted Event Day Parking is being offered at \$12 for Self Parking per car. Standard Day Valet Rates will apply. Overnight guests are charged \$21 for self parking and \$28 for valet parking per car, per day with in and out privileges.

REGISTRATION/PROGRAM & SPEAKER CHANGES

Deadline: June 13, 2014

Advance registration deadline is June 13, 2014. Registration fees are outlined on the form. Register online at www.calbar.ca.org/solosummit. Registration and/or ticket refund requests must be in writing and received by June 13, 2014, and are subject to a \$50 service charge. Occasionally changes in the programs are made in response to speaker availability, participant demand or unforeseen circumstances.

QUESTIONS

For registration information please call (415) 538-2508. For program content information or Special Assistance call (415) 538-2242.

HOTEL INFORMATION

Deadline: May 28, 2014

Only \$169 plus tax, per night

Help us keep the Summit registration fees low, by booking your hotel reservation at our headquarter property hotel.

Newport Beach Marriott Hotel & Spa
900 Newport Center Drive,
Newport Beach, CA 92660

A block of rooms has been reserved at the Newport Beach Marriott Hotel & Spa at the special Summit rate of \$169 single or double occupancy. **Reservations must be made by May 28.** Don't wait to book your reservations as the hotel block may sell out before the May 28 deadline. **Book your reservations online at www.calbar.org/solosummit or by calling (877) 623-3056.** Mention The State Bar of California Solo & Small Firm Summit to get the group rate.





The State Bar of California
California Solo & Small Firm Summit
180 Howard Street
San Francisco CA 94105-1639

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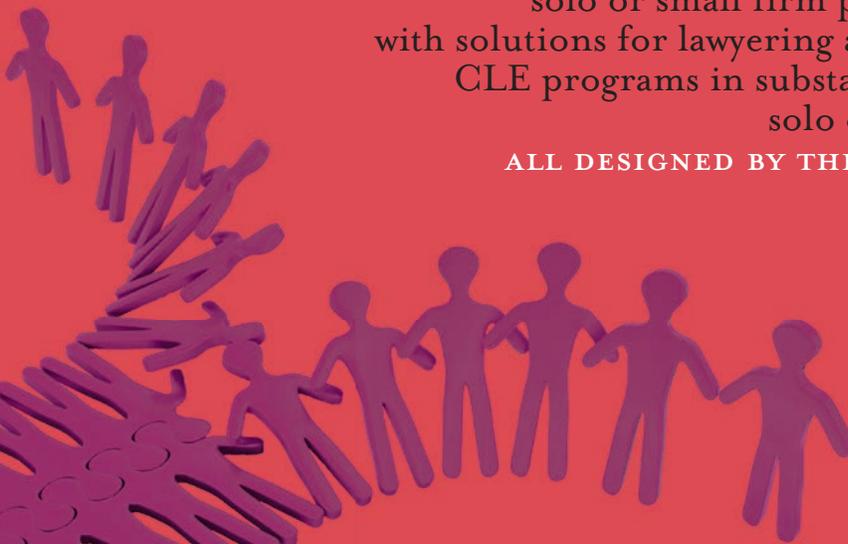
The State Bar of California

California Solo & Small Firm Summit

June 19 – 21, 2014
Newport Beach Marriott Hotel Spa

Registration Deadline: June 13
Hotel Deadline: May 28

JOIN US FOR
the annual 3-day educational summit designed for
solo or small firm practitioners and office staff,
with solutions for lawyering and managing a law practice.
CLE programs in substantive areas most common to
solo or small firm practitioners –
ALL DESIGNED BY THE STATE BAR OF CALIFORNIA.



www.calbar.org/solosummit

